

How Our BOUTIQUE REAL ESTATE INVESTMENT FIRM BECAME AWARD-WINNING

Recently, we received Coastal Style's Best Of Commercial Real Estate Firm award and Delaware State Chamber of Commerce's Award of Excellence.

Here's why we won.



OUR LEADERSHIP

Our co-managing principals have over 20 years of experience in real estate investing, while our board of directors have been through many market cycles across more than five decades. Unlike other boutique firms that have only seen the market “up and to the right,” we’ve delivered on commitments through multiple market cycles.



OUR TEAM

We are a team of high-impact individuals who are passionate about setting a new standard in everything we do. Our team members are:

Collaborative

Communicative

Creative

Driven

Dynamic

Entrepreneurial

Precise

Responsive

Results-oriented

Self-motivated





OUR PHILOSOPHY

Our guiding principle is to create and invest in places where people want to be. We achieve this by acquiring and developing differentiated real estate assets—especially ones that positively impact communities—that our residents, tenants, investors, and our team are proud of.





OUR STRATEGY

Our investment plan is integral to our success. By targeting overlooked market segments—including lower/middle-market assets in underserved secondary and tertiary markets in the Mid-Atlantic and Southeast regions—we enjoy a favorable competitive environment, which positions us to target higher returns for you.

This strategy has led to a track record of success that includes an investor reup rate of over 96%.

OUR OPERATIONAL EXPERIENCE

We have holistic experience throughout the development life cycle, which enables us to avoid the pitfalls that other firms make and set a high bar for what we know can be done. This is so we can deliver optimal returns for you.



Mid-Atlantic:



Delaware



Maryland



Pennsylvania



Virginia

Carolinas:



North



South

OUR IMPACT

Since 2011, we've teamed with our investment partners to provide attractive risk-adjusted returns through forward-thinking private real estate investments, with over \$500+ million in capital deployed.

With an investment's multiplier effect, our firm has:

Generated over
\$1 billion in
economic
impact.

Created more
than 1,000
construction
jobs.

Produced 2,000+
homes at a time
when housing is
critically needed.

ALL THESE ASPECTS HELPED US CREATE A STRONG
REPUTATION AS A TRUSTED REAL ESTATE
INVESTMENT PARTNER, WHICH WAS RECOGNIZED BY
COASTAL STYLE MAGAZINE AND THE DELAWARE
STATE CHAMBER OF COMMERCE. FOR MORE
INFORMATION ABOUT OUR AWARD-WINNING REAL
ESTATE INVESTMENT FIRM,

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